Rob Davis

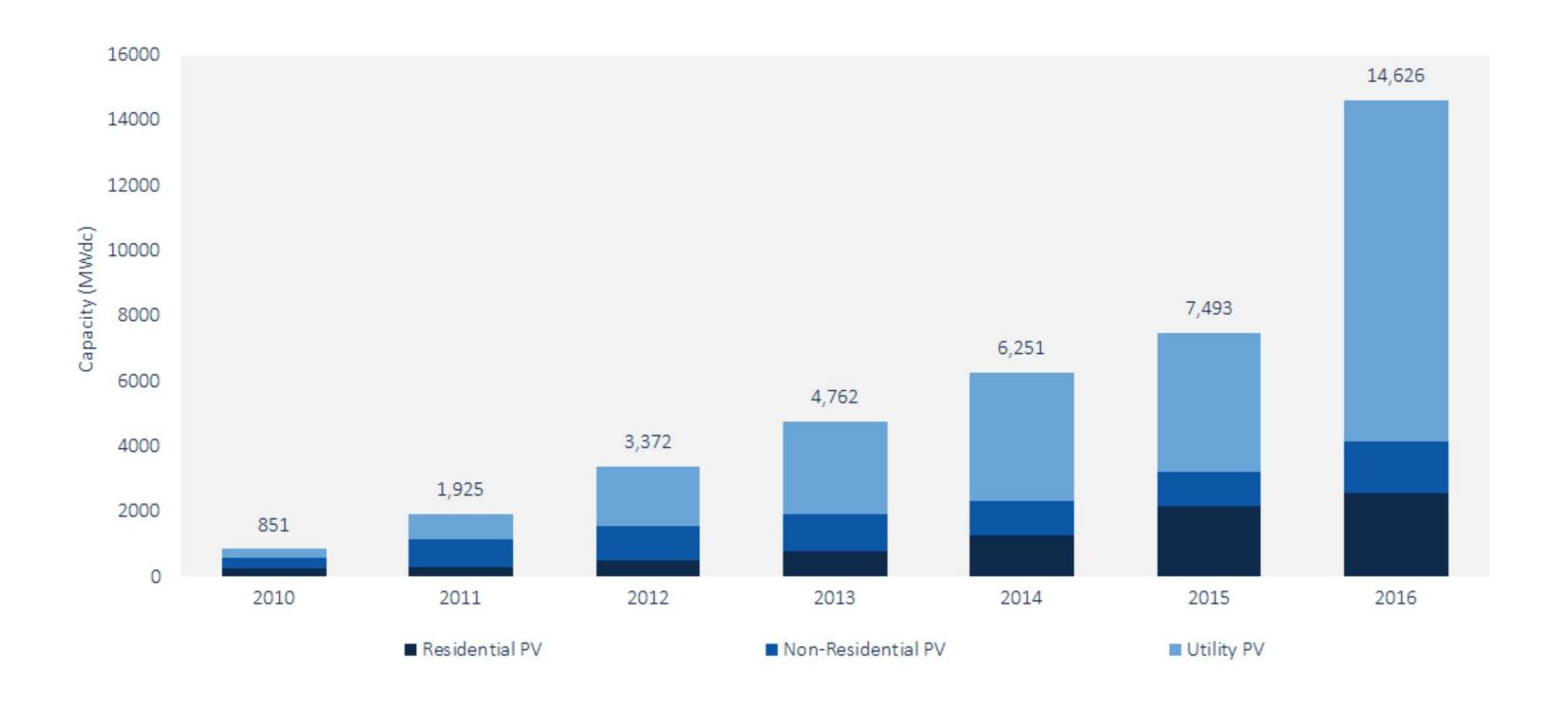
Director of Media & Innovation Lab

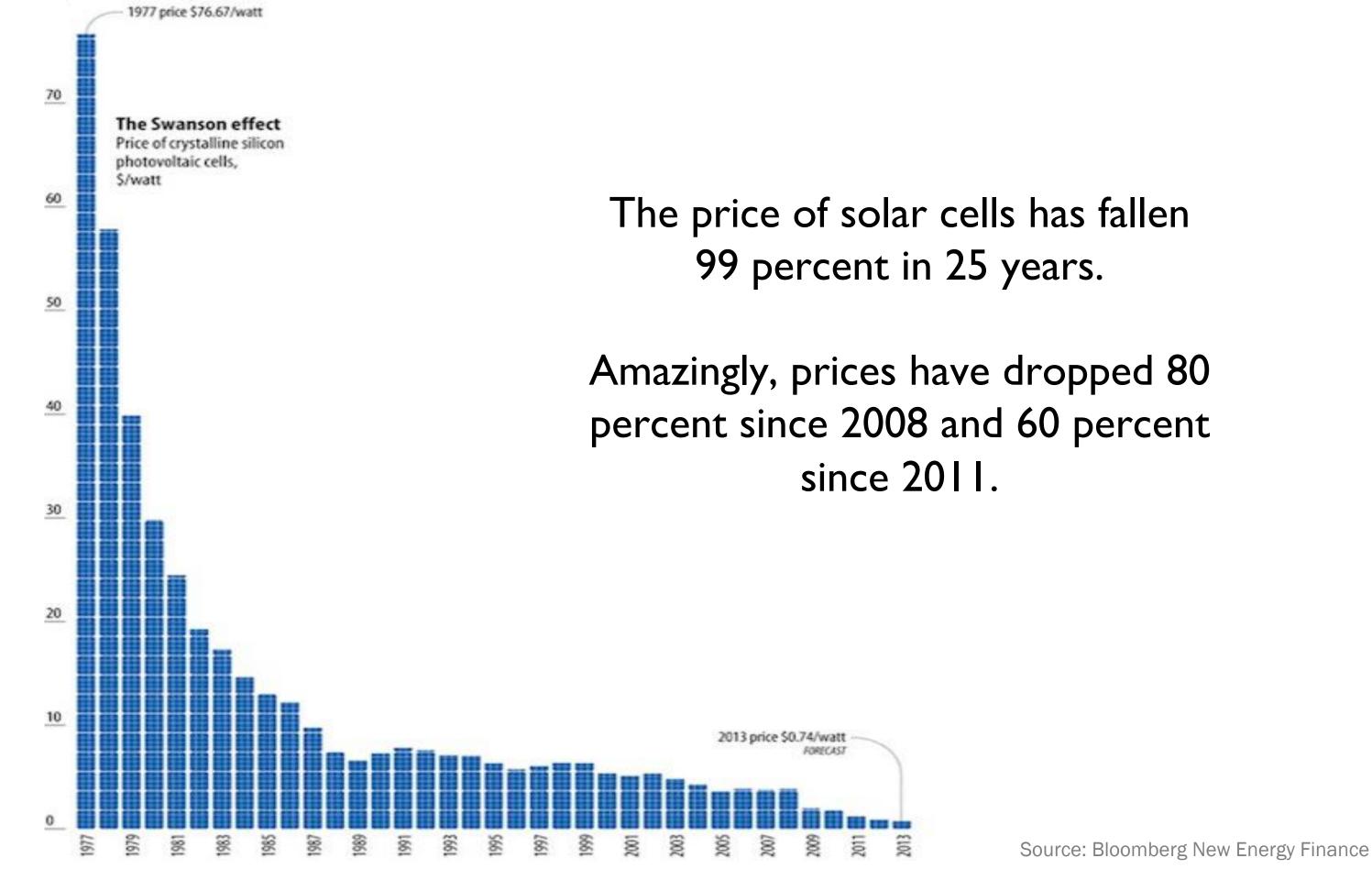
@robfargo (yes, Fargo)

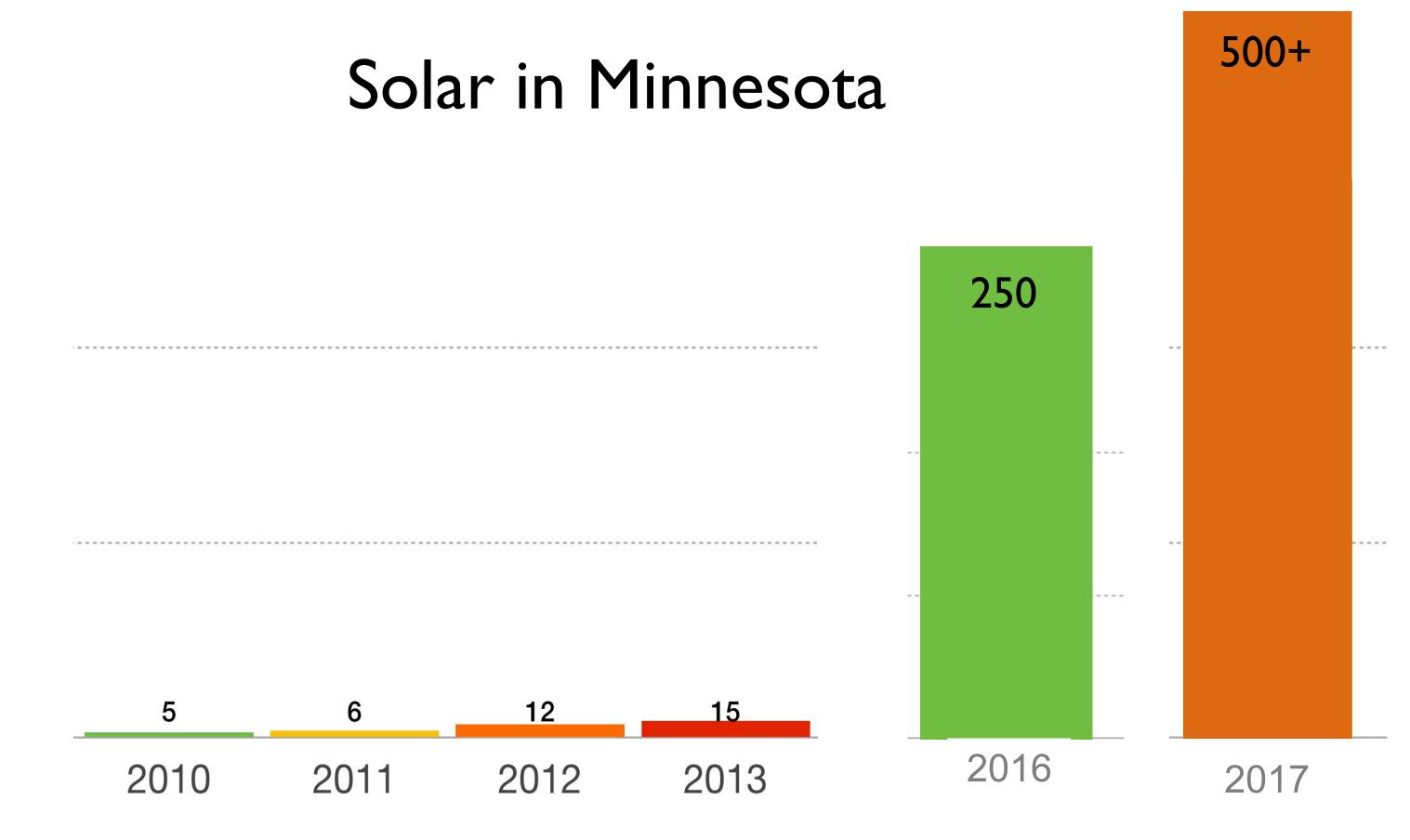
Fresh Energy @freshenergy



Solar PV Installations 2010-2016

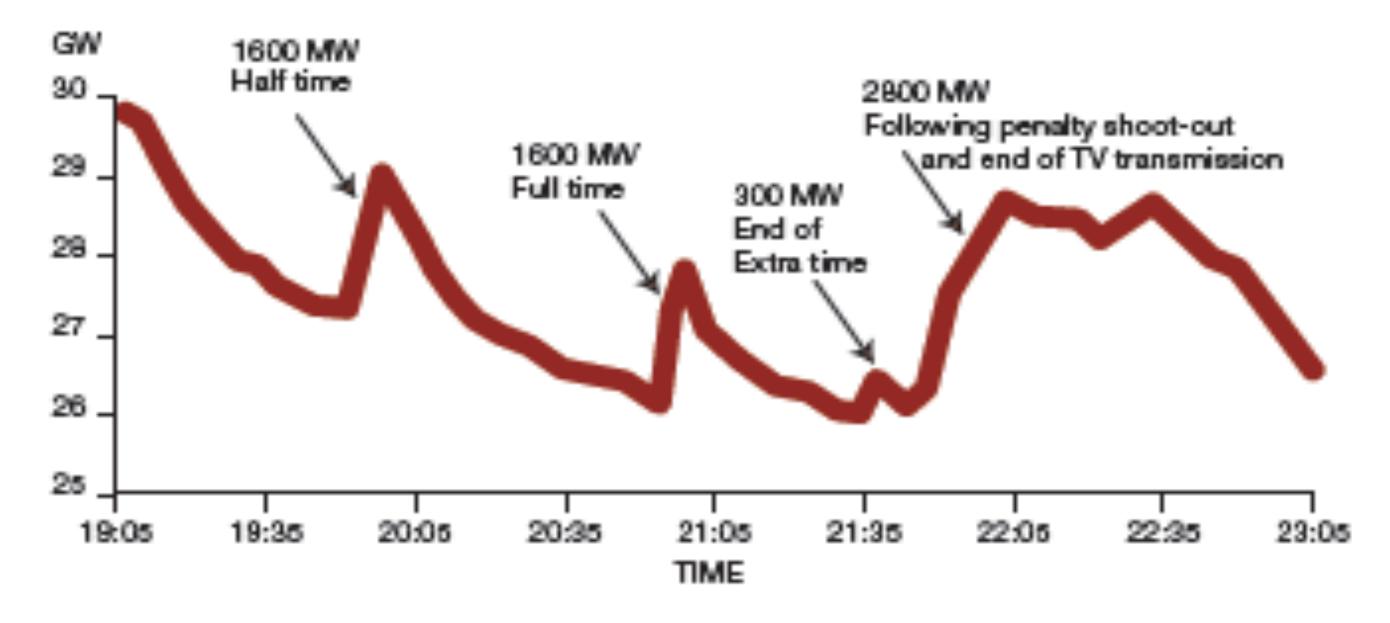






Variability & Uncertainty: Nothing New

England vs. Germany 1990, World Cup Semi-Final, Kick-off 19:00



Source: AWEA



City signs up for more solar

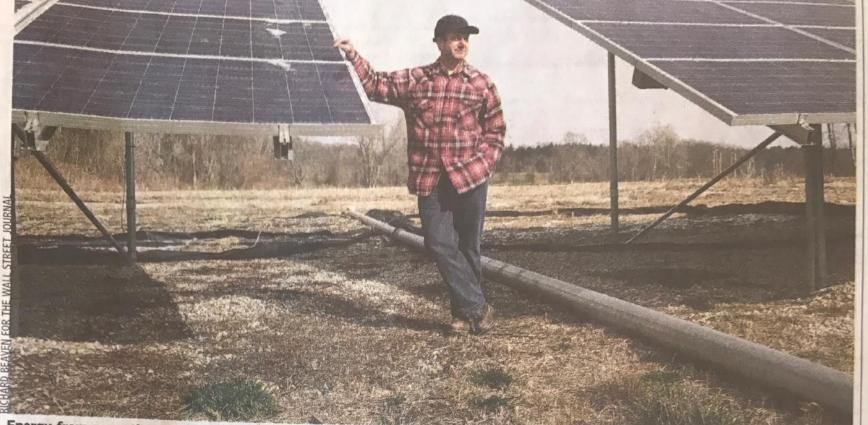
Nearly \$2 million in savings projected over 25 years

By Mark Fischenich mfischenich@mankatofreepress.com Feb 16, 2017





The city of Mankato is a major subscriber in a trio of solar arrays being developed in Blue Earth County by Geronimo Energy that, combined, are about 20 percent larger than this array in Alamosa, Colorado. File photo



Energy from more than 1,200 solar panels powers Benjamin Freund's 650-acre dairy farm and home in East Canaan, Conn.

Solar Projects Sow Tension

As panels supplant crops on more farms, states weigh limits on big renewable fields

By Joseph De Avila

The boom in solar energy is forcing states and farming communities to grapple with where large renewable-energy projects should be built.

In Connecticut, a state senator has proposed a bill that would discourage the use of farmland for solar projects. Counties in North Carolina and Washington have already imposed temporary restrictions on large solar projects, citing concerns about loss of farmland and the impact on rural constraint on continuing to ex-

tion of Counties.

The pressure in rural areas stems, in part, from simple economics. Some farmers are installing solar panels on a patch of their land to help off- 30,000 set energy costs. Other farmers are renting out entire fields to solar companies that 20,000 can afford to pay premium prices for access to clear fields that don't require much work or money to prepare for a solar project.

"Of course, there can be local tension in terms of what people are used to on the farmland, what people like to Source: Department of Energy see in a rural environment," said Amit Ronen, director of the George Washington Uni- North Carolina Clean Energy versity Solar Institute. "But I Technology Center. don't see it as a long-term character. Massachusetts, pand solar fairly dramatically."

On the Bright Side

U.S. solar power generation in thousand megawatt hours 2016: 36.755 -10.000

2006 2010 THE WALL STREET JOURNAL.

But large solar installations don't always sit well with local

communities

whelming opposition," said Mr. Scanlon. The county denied the application.

Benjamin Freund, who has a dairy farm in East Canaan, Conn., in recent years installed more than 1,200 solar panels on a patch of his land and on top of his dairy barn. The generated power offsets his entire \$6,000 monthly energy bill.

He said he doesn't like competing with solar companies when he needs access to other farmland, but he also doesn't like being told what he can build on his property.

"From a property rights standpoint, this is a heavyhanded way to say that my property no longer has this development potential simply because of the fact that it's arable land," Mr. Freund said.





























Since 1990, nearly a billion monarch butterflies have vanished wapo.st/1DWXMnk



MN Department of Agriculture



"Pollinators are an irreplaceable public resource."

"Insect pollinators, such as bees, butterflies, wasps, flies, and beetles, are critical for the pollination and production of crops and the health of native flora and landscapes."

Commissioner Dave Fredrickson

Minnesota Department of Agriculture



Announcing New Steps to Promote Pollinator Health

MAY 19, 2015

Summary: Pollinators are critical to the Nation's economy, food

security, and environmental health.

Incomplete Pollination



70% of crops

• 100's of billions / year







Costs & Savings. Less mowing. More meadow.

What We
See When
We Look
at a
Flower



What A
Bee Sees
...Check
out the
Pollen



When a Bee Sees this...

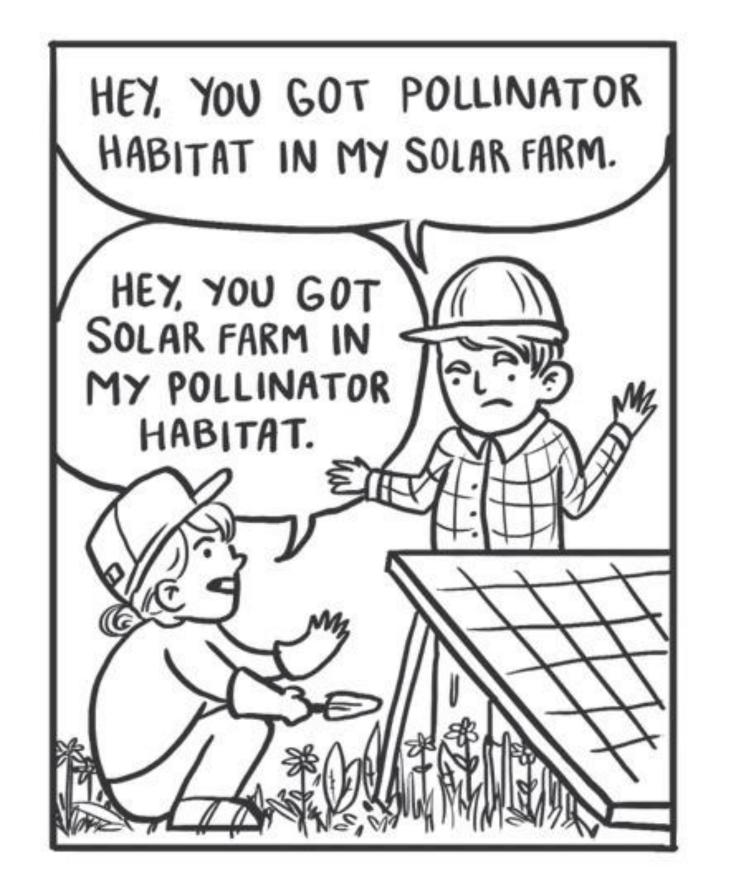


It looks like this through a Bee's eyes ...no pollen



Solar Site Vegetation & Performance

- Performance profile for solar site vegetation:
 - Resilient to droughts
 - Resilient to intense downpours
 - Insulation / reduce risk of frost heave
 - Minimal maintenance
 - Low-growing
 - Full-sun & shade tolerant
 - Beneficial to the pollinators needed for agriculture





ENERGY GANG PODCAST...

Jigar Shah

So as many of our listeners know, I'm a huge fan of Michael Noble and the work of Fresh Energy up in Minnesota. What they've recently done, which I think is really impressive, is that their agricultural leaders got together with Fresh Energy and Audubon, and others to establish a state-wide standard for use of the land under and around ground-mounted solar projects.

And so I just want to commend those guys. I mean, now that solar's really becoming an industrial product that is spreading across the land, it's important to have these kinds of standards in place.

Katherine Hamilton

That's great to know because I found just working in the wind industry also that siting and permitting issues can be much more expensive than just the installation of the project.

So, that's terrific.

Before



After







Side-Oats Grama seed being prepared for bagging

Growing seed and plant material and managing native vegetation creates jobs.





Connexus Energy Performance Characteristics:

- I. Visual appeal
- 2. Maintenance free for existing grounds crew
- 3. No loss of solar performance
- 4. Ecological services highlighted in company marketing materials



Seeded in Oct. 2014. Pictured in July, 2016.





September 2016

Pollinator haven at Connexus solar garden

For honey bees and butterflies, it doesn't get much better than the pollinator-friendly habitat found in Connexus Energy's community solar garden. Recently, Fresh Energy, with the help of Prairie Restoration, assessed our site, and we received a perfect 100 score on the Solar Site Pollinator Habitat Assessment. That means our solar garden not only provides solar energy for our members, but it also provides exceptional habitat to help struggling pollinators.





What is pollinator-friendly habitat?

Pollinators, such as honey bees, butterflies, hummingbirds, and bats, assist plants in reproduction by transferring pollen. This allows the plant to produce berries, nuts, and other foods important to the survival





Seat of Dakota County, where more than 100 solar projects are proposed

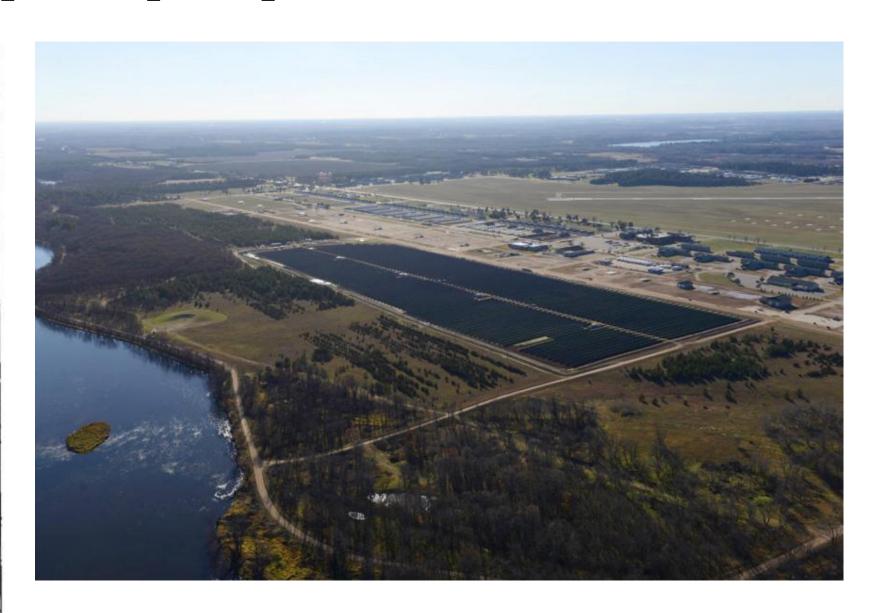
News Headline:

Local solar project to turn land into pollinator haven

"EGP-NA saw the integration of a vegetation plan into the overall site design as an exciting opportunity to proactively support the local farming ecosystem and communities," EGP-NA representatives wrote in an email interview. "For example, the Aurora solar project uses pollinator friendly seed mix and native plant species and wildlife which results in prairie grasses and flowers throughout the site that contribute to the growth of pollinator species populations. These species like bees and monarch butterflies are critical to supporting the pollination and production of local crops and the preservation and health of farmland and native landscapes."

Minnesota Power & Camp Ripley

Solar Farm Short Native Mix	Species	PLS/acre	Height(in)	
Short height general dry	Sideoats Grama	3.00	18-30	
prairie native mix.	Little Bluestem	3.00	18-30	
	Buffelograss	3.00	18-30	
	Kalm's Brome	0.50	24-36	
	Blue Grama	1.00	12-15	
	Junegrass	0.25	6-12	
	Prairie Dropseed	0.25	18-30	
	Grass Total	11.00		
	Black Eyed Susan	0.20	18-24	
	Purple Prairie Clover	0.20	18-24	
	Partridge Pea	0.20	18-24	
	Purple Coneflower	0.20	18-24	
	Yarrow	0.01	12-18	
	White Prairie Clover	0.10	18-24	
	Large Flowered Beard Tongue	0.04	12-24	
	Butterfly Milkweed	0.05	18-24	
	Total PLS/Acre	1.00		
	Oats	25.00		
	Total PLS/Acre	37.00		





Aurora Solar 100 MW distributed solar array 16 sites 1,000 acres

Pollinator-friendly seed mix used on all sites

Sample General Composition of Seed Mix for use within Solar Panel Array

No Mow Turf with Forbs; Seeding Rate: 42 seeds per Sq. ft./ac	Height	Bloom Time	oz./acre	Seeds/oz.	Seeds/sq. ft.
Cover Crop					
Avena sativa (Oats) ¹	3'	NA	20lbs/ac	1,100	8.9
Grasses					
Bouteloua curtipendula (Side oats grama) PLS	1-2'	Jun-Nov	8.0	6000.00	1.10
Bouteloua gracilis (Blue grama) PLS	1'	Jul-Oct	4.0	40,000.00	3.67
Buchloe dactyloides (Buffalo grassBOWIE cultivar) PLS	5"	Apr-Dec	128.0	3,600.00	10.58
Carex bicknelli (Copper shouldered oval sedge) PLS	1-3'	Mar-May	2.0	17000.00	0.78
Koeleria macrantha (Junegrass) PLS	10-20"	Apr-Jun	4.0	200,000.00	18.37
Sporobolus heterolepis (Prairie Dropseed) PLS	2-3'	Jun-Aug	4.0	16,000	1.47
Forbs					
Allium canadense (Wild garlic)	1-2'	May-Jul	8.0	560.00	0.10
Allium stellatum (Prairie onion)	8-18"	Jul-Aug	1.00	11,000.00	0.25
Anemone canadensis (Canada Anemone)	1-2'	May-Jun	1.00	8,000.00	0.18
Anemone patens (Pasqueflower)	3-18"	Apr-May	1.00	18,000.00	0.41
Asclepias tuberosa (Butterfly-weed)	1-2'	Jun-Aug	2.00	4,300.00	0.20
Echinacaea angustifolia (Narow leaved Purple Coneflower)	1-2'	Jun-Jul	2.00	7000	0.32
Sisyrinchium campestre (Prairie blue-eyed grass)	4-16"	May-Jun	1.00	45,000.00	1.03
Solidago nemoralis (Gray goldenrod)	1-2'	Aug-Oct	0.50	300,000.00	3.44



Grasses:

Forbs:

Cover Crop

North Star Solar
100 MW solar array
1,000 acres
Largest single-site array in
the Midwest

Pollinator-friendly seed mix from Minnesota Native
Landscapes used throughout

Scientific Name	Common Name	% of Mix	PLS lbs/ac	Total PLS lbs	Seeds/ Sq F
Bouteloua curtipendula	Side-Oats Grama	35.00	2.80	2.80	10.23
Bouteloua gracilis	Blue Grama	12.00	0.96	0.96	14.10
Carex bicknellii	Bicknell's Sedge	1.50	0.90	0.12	0.75
Carex radiata	Eastern Star Sedge	1.50	0.12	0.12	1.81
Carex vulpinoidea	Fox Sedge	1.25	0.10	0.10	2.98
Koeleria macrantha	Junegrass	1.25	0.10	0.10	7.35
Schizachyrium scoparium	Little Bluestem	14.50	1.16	1.16	6.39
Sporobolus cryptandrus	Sand Dropseed	4.00	0.32	0.32	23.51
Sporobolus heterolepis	Prairie Dropseed	5.00	0.40	0.40	2.35
Achillea millefolium	Yarrow	0.40	0.03	0.03	2.06
Agastache foeniculum	Fragrant Giant Hyssop	0.25	0.02	0.02	0.66
Allium stellatum	Prairie Onion	0.50	0.04	0.04	0.16
Anemone canadensis	Canada Anemone	0.25	0.02	0.02	0.06
Aquilegia canadensis	Columbine	0.25	0.02	0.02	0.28
Asclepias syriaca	Common Milkweed	0.75	0.06	0.06	0.09
Asclepias tuberosa	Butterfly Milkweed	0.75	0.06	0.06	0.09
Asclepias verticillata	Whorled Milkweed	0.25	0.02	0.02	0.08
Aster oolentangiensis	Sky-Blue Aster	1.25	0.10	0.10	2.94
Aster laevis	Smooth Blue Aster	0.75	0.06	0.06	1.21
Aster lateriflorus	Calico Aster	0.80	0.06	0.06	5.88
Astragalus canadensis	Canada Milk Vetch	0.75	0.06	0.06	0.37
Coreopsis palmata	Prairie Coreopsis	0.50	0.04	0.04	0.15
Dalea candida	White Prairie Clover	3.00	0.24	0.24	1.67
Dalea purpureum	Purple Prairie Clover	3.00	0.24	0.24	1.32
Desmodium canadense	Canada Tick Trefoil	1.00	0.08	0.08	0.16
Helianthus pauciflorus	Stiff Sunflower	0.40	0.03	0.03	0.05
Monarda fistulosa	Wild Bergamot	0.75	0.06	0.06	1.54
Liatris aspera	Rough Blazing Star	0.75	0.06	0.06	0.35
Lupinus perennis	Wild Lupine	0.25	0.02	0.02	0.01
Penstemon gracilis	Slender Beardtongue	0.40	0.03	0.03	7.05
Potentilla arguta	Prairie Cinquefoil	0.25	0.02	0.02	1.69
Pycnanthemum virginianum	Mountain Mint	0.50	0.04	0.04	3.23
Ratibida columnifera	Long-Headed Coneflower	1.00	0.08	0.08	1.23
Rudbeckia hirta	Black Eyed Susan	1.25	0.10	0.10	3.38
Solidago nemoralis	Old Field Goldenrod	0.50	0.04	0.04	4.41
Solidago rigida	Stiff Goldenrod	1.50	0.12	0.12	1.81
Verbena stricta	Hoary Vervain	1.25	0.10	0.10	1.03
Zizia aurea	Golden Alexanders	0.75	0.06	0.06	0.24
Triticum aestivum	Winter Wheat		10.00	10.00	

Dairyland Portfolio Seed Mixes — Acreage Summary



Project	Total Acreage	Dry-sandy Seed Mix	Dry-mesic Seed Mix	Mesic To Wet Seed Mix
Warren	16.4		14	2.4
Downsville	9.5		4.5	5
Arcadia	7.51		7.51	
Lafayette	8.87		8.87	
Whistling Wings	10.81	10.81		
Ash Ridge	5.4		5.4	
Mt Hope	10.6		10.6	
Liberty Pole	9.3		6	3.3
Sauk	8.56		8.25	0.31
Medford	15.93			15.93
Conrath	7.87			7.87
Total	110.75	10.81	65.13	34.81

PROPRIETARY:







Co-location of solar & agriculture

Pollinator Habitat Benefits Agriculture

- Nature Conservancy completed an economic analysis of wild pollinator contribution to 10 major crops.
- In nearly all cases and especially for tomatoes, blueberries, melons, cucumbers, squash, apples, peaches, and bell peppers, gross revenues increase directly because of the installation of pollinator habitat—and that's even after subtracting out implementation costs.

Ag Leaders Established a Vegetation Standard for Pollinator-friendly Solar



State Rep. Rod Hamilton (R)
Chair, Agriculture Finance Committee
Member, Agriculture Policy Committee



State Senator Dan Sparks (DFL)
Chair, Agriculture Policy Committee
Member, Commerce & Consumer Protection Policy
and Finance Committee

Statute 216B.1642

Subd. 2. Recognition of beneficial habitat. An owner of a solar site implementing solar site management practices under this section may claim that the site provides benefits to gamebirds, songbirds, and pollinators only if the site adheres to guidance set forth by the pollinator plan...



Solar Site Pollinator Habitat Assessment Form For solar companies to claim pollinator/wildlife habitat benefits on solar sites



1. PERCENT OF SITE DOMINATED	BY WILDFLOWERS	6. AVAILABLE HABITAT COMPONENT	S ON-SITE
☐ 1-15 percent	10 points	(check/add all that apply)	
☐ 16-30 percent	15 points	At least 2% milkweed cover	5 points
31-45 percent	20 points	At least 3% native shrub cover	
46-60 percent	25 points	☐ Detailed mgmt. plan develope	7.5
☐ 61+ percent	30 points	(see example plan)	to points
Total p	oints	☐ 3 or more signs legible at twen	nty 5 points
Note: Project may have "array"	mixes and diverse bord	der mixes; or more feet stating pollinator	
forb dominance should be avera	iged across the entire s	ite. Forb friendly habitat	
dominance should exclude nativ	e ragweeds.	Total poir	nts
2. % OF SITE DOMINATED BY NAT	IVE SPECIES COVER	7. INSECTICIDE RISK (% of project ad	liacent to insecticide
1-25%	5 points	use such as non-organic cropland, or	
26-50%	10 points	NAME AND ADDRESS OF THE PARTY O	Description of the second of
☐ 51-75%.	15 points	1-25%	-10 points
76-100%	20 points	26-50%	-15 points
Total p	noints	51-75%	-20 points
	Constant Constant	76-100%	-25 points
3. COVER DIVERSITY (# of plant s		On-site use	-30 points
1-9 species	5 points	Total poi	nts
10-19 species	10 points	Weekler the Weekler the Weekler Wilder	
20-39 species	15 points	This doesn't include herbicide being	used for weed
☐ > 40 species	20 points	control	
Total p	ooints		
Exclude invasives from species totals.		Grand To	otal
4. SEASONS WITH AT LEAST 3 BLO	DOMING SPECIES		
PRESENT (check/add all that appl		Provides Exceptional Habitat	85 TO 100
Spring	10 points	Meets Pollinator Standards	70-84
Summer	5 points		
Fall	5 points	Pavalanan.	
Total p		Developer:	
See BWSR Pollinator Toolbox for I		Braiast Lasation	
bloom season	iijormation about	Project Location:	
5. AVAILABLE HABITAT COMPONE	NITE WITHIN 25 MILES	S Project Size:	
(check/add all that apply)	NIS WITHIN 25 WILES	Froject Size.	
☐ Native bunch grasses for ne	sting 5 points	Target Seeding Date:	
☐ Trees and shrubs for nesting			
Clean, perennial water sour		Send completed forms to: Dan.Si	naw@state.mn.us
Total p			

Note: Measurements of percent "cover" should be based on "absolute cover" defined as the percent of the ground surface that is covered by a vertical projection of foliage as viewed from above. To measure cover diversity it is recommended to use plots, and/or transects in addition to meander searches for accurate measurements. Wildflowers in

In 2016...



Public Policy: Pollinator-Friendly Solar

>2,300 acres

0.014 percent of farmland

Equivalent to

>1.4 million 6'x12' pollinator gardens







>188,000 acres

0.067 percent of farmland

Would be equivalent to

>100 million 6'x12' pollinator gardens













Co-Location of Solar and Agriculture:

Benefits and Tradeoffs of Low-Impact Solar Development

Jordan Macknick (NREL)

Site preparation costs and impacts

Site preparation costs for utility-scale solar projects are expected to account for 20% of utility-scale PV installed costs in 2020.

Reducing site preparation costs via low-impact site development can lead to cascading reductions in other







Site Preparation Practice	Cost Contribution	Estimated Reductions
Geotechnical Investigation	2.6% (0.7%)	0% - (25%)
Clearing and Grubbing	4.3% (1.2%)	25% - 90%
Soil stripping and stockpiling	1.5% (0.4%)	20% - 90%
Grading	4.2% (1.2%)	50% - 90%
Soil Compaction	1.9% (0.5%)	50% - 75%
Foundation for vertical support Cost contribution values represent percent of	total civil works costs; va	2% - 5% alues in parentheses

represent total installed capital costs for 100MW utility-scale PV

Other Cost Categories	Expected Impact	
Land Acquisition	5-10% reduction in land requirements	
Permitting	I-5% reduction in permitting costs	
O&M for weed control	2-7% reduction in O&M	
Degradation	I-3% improvement in annual panel degradation	
Efficiency	I-3% improvement in efficiency due to temperature impacts	





Solar Site Pollinator Habitat Planning and Assessment Form

To be used in the process of site and seed mix planning/designing. Pollinator planting area shall always be managed to prevent and eliminate both <u>invasive and noxious</u> plant species.

1. Planned percent of site with flowering p (select one) 1-15 percent 16-30 percent 31-45 percent 46-60 percent	5 points 10 points 15 points 20 points	6. Planned management practices (add all that apply) Mowing occurs only after August 15, and before spring each year Detailed establishment & management plan Detailed monitoring plan Creation of nesting habitat features (e.g. boxes, tunnels) 5 point 10 point 10 point
 2. Flowering plant seed mix to be used (ad lincludes appropriate plant species for the region or local habitat Amount of seed to be planted (lbs/ac is determined according to seed prover commended application rate and/oplanting density for planted species in the target area Includes only plant species native 	5 points ere) rider's r n 5 points	7. Pesticide risk (select if applicable) Planned on-site insecticide use on plants (includes prior application to seeds/plants) 8. Planned vegetation buffer adjacent to the solar site
to the region. Total: 3. Planned cover diversity within the grou (# of flowering plant species that will cover each; select one) 1-9 species 10-19 species 20 or more species		(add all that apply) At least 50% of buffer area will be planted with flowering plant species At least 50% of buffer area will be planted with native plant species Buffer will be a minimum of 30 feet wide Total:
4. Seasons that will have at least 3 bloomin >2 percent cover each (add all that apply Spring Early summer Late summer Fall		Meets "Pollinator-friendly Solar" Standard 70-84 Provides Exceptional Habitat >85
 5. Observed pollinator nesting habitat with miles (add all that apply) Bare ground with undisturbed, and/or well-drained soil Forest edge habitat that includes flowering shrubs and young trees Cavity nesting sites (e.g., dead trees, snags, fallen logs, shrubs, plants with pithy-stemmed twigs [e.g., sumac, rose, raspberry]) 	2 points 2 points	Developer: Project Location: Project Size: Target Seeding Date:

- University of Vermont Gund Institute of Ecological Economics
- Monarch Joint Venture
- Energy Action Network
- VT Agency of Agriculture, Food,
 & Markets,
- VT Agency of Natural Resources
- U.S. Dept of Agriculture
- Green Mountain Power
- Encore
- Green Lantern Group
- VHB (environmental site consultants)
- Audubon
- Ernst Conservation Seeds

